



**Axon Enterprise, Inc.**  
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 Scottsdale, Arizona 85255  
 United States  
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Q-374162-44943.570BP

Issued: 01/17/2023

Quote Expiration: 02/28/2023

EST Contract Start Date: 04/01/2023

Account Number: 106609

Payment Terms: N30

Delivery Method: Fedex - Ground

SHIP TO	BILL TO
25 S Martin Luther King Jr. Ave 25 S Martin Luther King Jr Ave Waukegan, IL 60085-5518 USA	Lake County Sheriff's Dept. - IL 25 S Martin Luther King Jr Ave Waukegan, IL 60085-5518 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Bill Parrish Phone: Email: parrishb@axon.com Fax:	James Yanecek Phone: (847) 377-4262 Email: jyanecek@lakecountyil.gov Fax:

Program Length	60 Months
<b>TOTAL COST</b>	\$552,369.20
<b>ESTIMATED TOTAL W/ TAX</b>	\$552,369.20

Bundle Savings	\$112,948.11
Additional Savings	\$0.00
<b>TOTAL SAVINGS</b>	\$112,948.11

PAYMENT PLAN		
PLAN NAME	INVOICE DATE	AMOUNT DUE
Year 1 - T7 Cert	Mar, 2023	\$100,729.46
Year 2 - T7 Cert	Mar, 2024	\$104,758.63
Year 3 - T7 Cert	Mar, 2025	\$108,948.97
Year 4 - T7 Cert	Mar, 2026	\$113,306.93
Year 5 - T7 Cert	Mar, 2027	\$117,839.21

**BILLED ON FULFILLMENT**

PLAN NAME	INVOICE DATE	AMOUNT DUE
None	As Fulfilled	\$6,786.00

## Quote Details

<b>Bundle: Taser 7 Certification Bundle    Quantity: 150    Start: 4/1/2023    End: 3/31/2028    Total: 540000 USD</b>							
Category	Item	Description	QTY	List Unit Price	Discount	Net Unit Price	Total(USD)
Holsters	20062	TASER 7 HOLSTER - BLACKHAWK, RIGHT HAND	140	\$84.24	17.30%	\$69.67	\$9,753.80
Holsters	20067	TASER 7 HOLSTER - BLACKHAWK, LEFT HAND	10	\$84.24	17.30%	\$69.67	\$696.70
HALT Suit	20050	HOOK-AND-LOOP TRAINING (HALT) SUIT	3	\$789.75	17.30%	\$653.15	\$1,959.45
Handle License	20248	TASER 7 EVIDENCE.COM LICENSE	150	\$5.00	17.30%	\$4.14	\$37,216.50
Live Cartridges	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	450	\$38.95	17.30%	\$32.21	\$14,494.50
Live Cartridges	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	450	\$38.95	17.30%	\$32.21	\$14,494.50
Handles	20008	TASER 7 HANDLE, YLW, HIGH VISIBILITY (GREEN LASER), CLASS 3R	150	\$1,810.00	17.30%	\$1,496.94	\$224,541.00
Inert Cartridges	22179	TASER 7 INERT CARTRIDGE, STANDOFF (3.5-DEGREE) NS	50	\$50.23	17.30%	\$41.54	\$2,077.00
Inert Cartridges	22181	TASER 7 INERT CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	50	\$50.23	17.30%	\$41.54	\$2,077.00
Admin License	20248	TASER 7 EVIDENCE.COM LICENSE	2	\$5.00	17.30%	\$4.14	\$496.22
Taser 7 Target	80087	TASER 7 TARGET, CONDUCTIVE, PROFESSIONAL (RUGGEDIZED)	2	\$157.95	17.30%	\$130.63	\$261.26
Spare Handles	20008	TASER 7 HANDLE, YLW, HIGH VISIBILITY (GREEN LASER), CLASS 3R	5	\$1,810.00	17.30%	\$1,496.94	\$7,484.70
Taser 7 Target Frame	80090	TARGET FRAME, PROFESSIONAL, 27.5 IN. X 75 IN., TASER 7	2	\$78.98	17.30%	\$65.32	\$130.64
Training Live Cartridges	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	300	\$38.95	17.30%	\$32.21	\$9,663.00
Training Live Cartridges	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	300	\$38.95	17.30%	\$32.21	\$9,663.00

Training Live Cartridges	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	300	\$38.95	17.30%	\$32.21	\$9,663.00
Training Live Cartridges	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	300	\$38.95	17.30%	\$32.21	\$9,663.00
Training Live Cartridges	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	300	\$38.95	17.30%	\$32.21	\$9,663.00
Training Live Cartridges	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	300	\$38.95	17.30%	\$32.21	\$9,663.00
Training Live Cartridges	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	300	\$38.95	17.30%	\$32.21	\$9,663.00
Training Live Cartridges	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	300	\$38.95	17.30%	\$32.21	\$9,663.00
Training Live Cartridges	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	300	\$38.95	17.30%	\$32.21	\$9,663.00
Training Live Cartridges	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	300	\$38.95	17.30%	\$32.21	\$9,663.00
Batteries	20018	TASER 7 BATTERY PACK, TACTICAL	180	\$90.56	17.29%	\$74.90	\$13,482.00
Master Instructor Course Vouchers	20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER	1	\$1,495.00	17.30%	\$1,236.42	\$1,236.42
Master Instructor Course Vouchers	20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER	1	\$1,495.00	17.30%	\$1,236.42	\$1,236.42
Master Instructor Course Vouchers	20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER	1	\$1,495.00	17.30%	\$1,236.42	\$1,236.42
Master Instructor Course Vouchers	20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER	1	\$1,495.00	17.30%	\$1,236.42	\$1,236.42
Master Instructor Course Vouchers	20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER	1	\$1,495.00	17.30%	\$1,236.42	\$1,236.42
Training Halt Cartridges	22177	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, STANDOFF NS	300	\$38.95	17.30%	\$32.21	\$9,663.00
Training Halt Cartridges	22177	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, STANDOFF NS	300	\$38.95	17.30%	\$32.21	\$9,663.00
Training Halt Cartridges	22178	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, CLOSE QUART NS	300	\$38.95	17.30%	\$32.21	\$9,663.00
Training Halt Cartridges	22178	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, CLOSE QUART NS	300	\$38.95	17.30%	\$32.21	\$9,663.00
Instructor Course Vouchers	20120	TASER 7 INSTRUCTOR COURSE VOUCHER	2	\$375.00	17.30%	\$310.14	\$620.28
Instructor Course Vouchers	20120	TASER 7 INSTRUCTOR COURSE VOUCHER	2	\$375.00	17.30%	\$310.14	\$620.28
Instructor Course Vouchers	20120	TASER 7 INSTRUCTOR COURSE VOUCHER	2	\$375.00	17.30%	\$310.14	\$620.28
Instructor Course Vouchers	20120	TASER 7 INSTRUCTOR COURSE VOUCHER	2	\$375.00	17.30%	\$310.14	\$620.28
Instructor Course Vouchers	20120	TASER 7 INSTRUCTOR COURSE VOUCHER	2	\$375.00	17.30%	\$310.14	\$620.28
Docks	74200	TASER 7 6-BAY DOCK AND CORE	2	\$1,500.00	17.30%	\$1,240.56	\$2,481.12

Dock Mount	70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	2	\$43.90	17.29%	\$36.31	\$72.62
Dock Power Cord	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	2	\$10.45	17.32%	\$8.64	\$17.28
Duty Cartridge Replenishment Program	20246	TASER 7 DUTY CARTRIDGE REPLACEMENT ACCESS PROGRAM	150	\$2.50	17.29%	\$2.07	\$18,609.00
Other	80395	EXT WARRANTY, TASER 7 HANDLE	150	\$6.58	17.30%	\$5.44	\$39,997.50
Other	80395	EXT WARRANTY, TASER 7 HANDLE	5	\$6.58	17.30%	\$5.44	\$1,333.25
Other	80374	EXT WARRANTY, TASER 7 BATTERY PACK	180	\$0.44	17.30%	\$0.36	\$3,209.40
Other	80396	EXT WARRANTY, TASER 7 SIX BAY DOCK	2	\$6.58	17.30%	\$5.44	\$533.30
Bundle Scaler	999999	BUNDLE SCALER	1	\$0.00	0.00%	\$0.00	\$0.00

<b>Bundle: 2021 T7 Dock    Quantity: 3    Start: 4/1/2023    End: 3/31/2028    Total: 5598.96 USD</b>							
Category	Item	Description	QTY	List Unit Price	Discount	Net Unit Price	Total(USD)
Dock Options	74200	TASER 7 6-BAY DOCK AND CORE	3	\$1,500.00	0.00%	\$1,500.00	\$4,500.00
Dock Power Cord	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	3	\$0.00	0.00%	\$0.00	\$0.00
Other	80396	EXT WARRANTY, TASER 7 SIX BAY DOCK	3	\$6.58	0.00%	\$6.58	\$967.26
Dock Mount	70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	3	\$43.90	0.00%	\$43.90	\$131.70

<b>Bundle: Dynamic Bundle    Quantity: 1    Start: 4/1/2023    End: 3/31/2028    Total: 6786 USD</b>							
Category	Item	Description	QTY	List Unit Price	Discount	Net Unit Price	Total(USD)
Other	85149	CEW 2 DAY PRODUCT SPECIFIC INSTRUCTOR COURSE	1	\$6,786.00	0.00%	\$6,786.00	\$6,786.00

<b>INDIVIDUAL ITEMS</b>							
Category	Item	Description	QTY	List Unit Price	Discount	Net Unit Price	Total(USD)
<b>Total:</b>							<b>0</b>

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Contract Sourcewell Contract #010720-AXN is incorporated by reference into the terms and conditions of this Agreement. In the event of conflict the terms of Axon's Master Services and Purchasing Agreement shall govern.

# Standard Terms and Conditions

## Axon Enterprise Inc. Sales Terms and Conditions

### Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at [www.axon.com/legal/sales-terms-and-conditions](http://www.axon.com/legal/sales-terms-and-conditions)), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

### ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at [www.axon.com/legal/sales-terms-and-conditions](http://www.axon.com/legal/sales-terms-and-conditions)), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

### Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

# Exceptions to Standard Terms and Conditions

Sourcewell Contract #092722-AXN used for pricing and purchasing justification

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Signature

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Date Signed

1/17/2023