### REPORT TO THE PUBLIC WORKS COMMITTEE

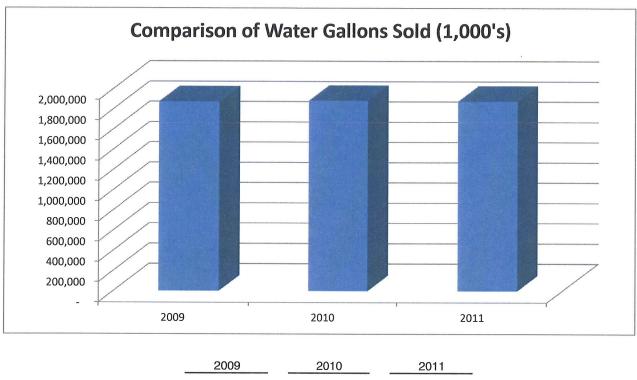
August 8, 2012

Presented By:

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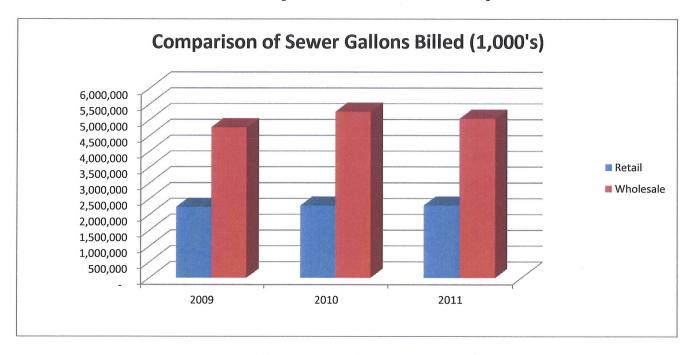
Note: Actual data was derived from current and prior years audited financial statements



Water 1,867,679 1,878,582 1,872,252

### What it means....

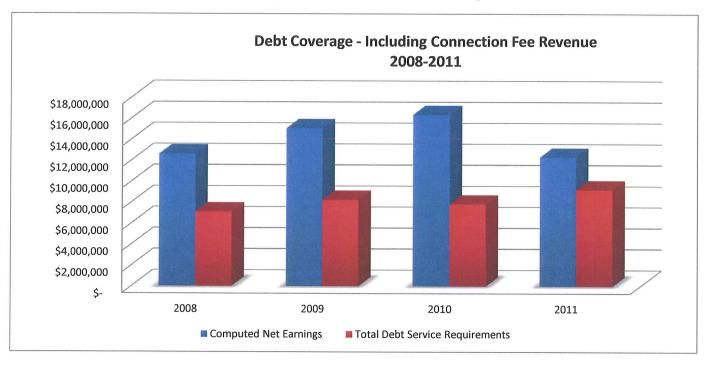
The water sales trend reflects essentially flat usage or minimal growth.



	2009	2010	2011
Retail	2,238,525	2,281,679	2,286,590
Wholesale	4,757,057	5,250,822	5,034,791
Total	6,995,582	7,532,501	7,321,382
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### What it means....

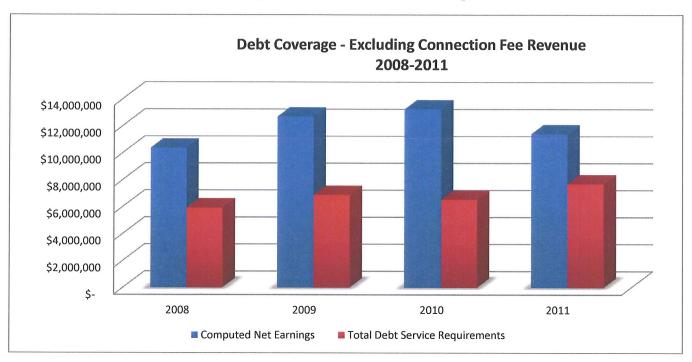
The sewer sales trend reflects essentially flat usage or minimal growth.



	2008	2009	2010	2011
Operating Revenues Investment Income Connection Fees Interest Rate Subsidy Property Taxes Less: O & M Expenses	\$ 33,834,786 3,112,540 2,245,985 - 873,130 (27,481,958)	\$ 36,226,044 2,374,615 2,397,228 - 885,701 (26,833,353)	\$ 38,452,505 1,620,011 3,136,304 - 876,326 (27,733,380)	\$ 37,557,721 1,307,352 920,267 423,644 859,567 (28,764,732)
Computed Net Earnings	\$ 12,584,483	\$ 15,050,235	\$ 16,351,766	\$ 12,303,819
Debt Service Requirements Serial Bond Deposits Interest Total Debt Service Requirements	\$ 3,630,000 1,095,824 \$ 4,725,824	\$ 3,830,000 1,658,099 \$ 5,488,099	\$ 3,585,000 1,631,491 \$ 5,216,491	\$ 3,810,000 2,333,494 \$ 6,143,494
Minimum Coverage Factor	1.50	1.50	1.50	1.50
Required Net Earnings	\$ 7,088,736	\$ 8,232,149	\$ 7,824,737	\$ 9,215,241
Difference	\$ 5,495,747	\$ 6,818,086	\$ 8,527,029	\$ 3,088,578
Actual Coverage	2.66	2.74	3.13	2.00

#### What it means....

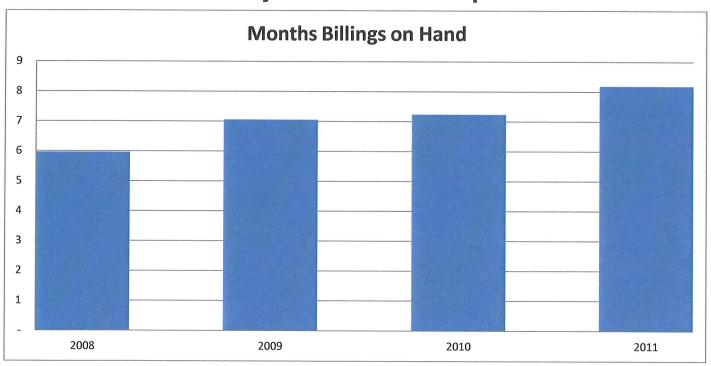
The bond resolutions require that revenues from the system be greater than 1.5 times the revenue bond annual debt service including connection fee revenue. The revenues include sources of operating revenues and non-operating revenues as defined by the basic bond ordinance.



	2008	2009	2010	2011
Operating Revenues Investment Income Interest Rate Subsidy Property Taxes Less: O & M Expenses	\$ 33,834,786 3,112,540 - 873,130 (27,481,958)	\$ 36,226,044 2,374,615 - 885,701 (26,833,353)	\$ 38,452,505 1,620,011 - 876,326 (27,733,380)	\$ 37,557,721 1,307,352 423,644 859,567 (28,764,732)
Computed Net Earnings	\$ 10,338,498	\$ 12,653,007	\$ 13,215,462	\$ 11,383,552
Debt Service Requirements Serial Bond Deposits Interest Total Debt Service Requirements	\$ 3,630,000 1,095,824 \$ 4,725,824	\$ 3,830,000 1,658,099 \$ 5,488,099	\$ 3,585,000 1,631,491 \$ 5,216,491	\$ 3,810,000 2,333,494 \$ 6,143,494
Minimum Coverage Factor	1.25	1.25	1.25	1.25
Required Net Earnings	\$ 5,907,280	\$ 6,860,124	\$ 6,520,614	\$ 7,679,368
Difference	\$ 4,431,218	\$ 5,792,883	\$ 6,694,848	\$ 3,704,184
Actual Coverage	2.19	2.31	2.53	1.85

### What it means....

In addition to the debt coverage previously discussed, the bond ordinance covenants state the ratio of net revenues from charges for services, excluding connection charges, shall be at least 1.25 times the principal and interest on all outstanding bonds during the year.



	2008	2009	2010	2011
Average Monthly Revenue	\$ 2,819,566	\$ 3,018,837	\$ 3,204,375	\$ 3,129,810
Actual Unrestricted Funds on Hand	\$ 16,817,000	\$ 21,291,021	\$ 23,181,437	\$ 25,621,318
Months Billings on Hand - Minimum of 4.5 months	6.0	7.1	7.2	8.2

#### What it means....

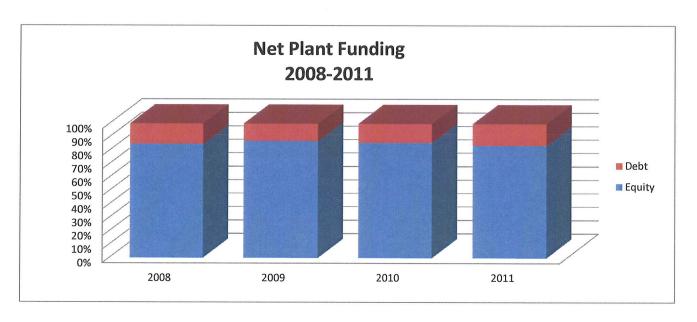
A utility should maintain funds to cover its operations in a normal business operation cycle (i.e. quarterly, monthly) plus a contingency. In addition, utilities should have available an amount equal to one year's capital improvements. These funding levels facilitate budgeting since there will be less concern for business cycle fluctuations.

This shows that the utility's cash reserves have been sufficient over the past 4 years.

#### Restricted Cash and Investments

	2008	2009	2010	2011
Bond interest, principal and reserve fund	9,175,974	9,172,736	9,269,936	9,117,954
Depreciation, extension and improvement fund	23,709,545	27,561,837	34,019,836	37,123,497
Construction account	135,992	2,642,415	14,716,243	6,001,284
Crossover refunding escrow account	17,108,369	17,081,810	17,054,108	17,025,223
Total restricted cash	50,129,880	56,458,798	75,060,123	69,267,958

Refer to Note 4 of the audit report for descriptions of each of the funds listed above.



	2008	2009	2010	2011
Net Assets Invested in Capital Assets, Net of Related Debt	\$ 170,704,159	\$ 174,174,863	\$ 181,722,143	\$ 180,513,597
Net Property, Plant, and Equipment	\$ 201,280,157	\$ 199,666,891	\$ 211,588,438	\$ 215,324,130
Percent of Net Plant Funded by Equity Percent of Net Plant Funded by Debt	<u>85</u> % <u>15</u> %	<u>87</u> % <u>13</u> %	<u>86</u> % <u>14</u> %	<u>84</u> % <u>16</u> %

### What it means....

Obtaining financing for capital improvements is normally a necessity for capital intensive utilities. Management should keep their related debt to a manageable level as this allows you to be less aggressive seeking rate relief and provides more options to address unanticipated expenses. A general target is 50% or more equity and 50% or less debt.