



# **Supplier Diversity Update**

## **DEI Committee**

**Finance Department**

**January 30, 2024**

# Overview

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## Purpose

- **Provide an update of Lake County's supplier diversity.**

## Agenda

- **Outreach efforts**
- **Public Act 102-0265**
- **Supplier Diversity Software**
- **Procurement Sourcing**
- **Next Steps**
- **Questions**

# Outreach events for 2023

- Virtual How to do Business with Lake County.
  - Posted video on website and garnered 186 views



# Outreach events for 2023



- Partnered with Assist agencies to host virtual/in-person How to Do Business with Lake County with specific groups
  - Women-owned businesses
  - Black-owned businesses
  - Hispanic-owned businesses
  - Veteran-owned businesses
- Partnered with the Waukegan Development Coalition to participate in their first Procurement Academy



# 2024 JOC Meet and Greet



In-Person Networking event hosted by Purchasing and Facilities  
85 registered, 52 attended



# 2024 JOC Meet and Greet

*“This was helpful and well organized!”*



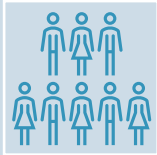
# Public Act 102-0265



**Mandates specified taxing districts make a good faith effort to collect and publish certain demographic information provided by vendors**

- 1. whether women, minority or veteran-owned business;**
  - 2. whether they have a certificate or are self-certifying; and**
  - 3. whether they qualify as a small business under Small Business Administration (SBA) standards.**
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- **Publicly posted: <https://www.lakecountyiil.gov/2615/Doing-Business>**

# How do we get the data?



**Investment in supplier diversity software – B2G Now**



**2022 Report available on the County website**



**2023 Data will be available soon**

Business Name	Certification Type(s)	Ethnicity	Gender
1-800 BOARD UP			
2018 IAVF TIMBER OAKS LLC			
216 WEST LLC			
220 YOUTH LEADERSHIP, LLC			
220-230 DILGER LLC			
3M COMPANY			Male
4IMPRINT INC			Male
72 HOUR LLC DBA NATIONAL AUTO FLEET GROUP	MBE	Hispanic American	Male
720 WORLDWIDE INC	MBE		Male
911 TECH INC			
A GORDIAN COMPANY			
A LAMP CONCRETE CONTRACTORS INC			
A SAFE PLACE			
A-1 CONVEYOR SERVICE			
AC PAVEMENT STRIPING CO INC			
ACCESS COMMUNICATIONS CO INC			
ACCURATE EMPLOYMENT SCREENING, LLC	Minority Owned (Self-Certified)	Hispanic American	
ACE HARDWARE - ZION			
ACE HARDWARE INC			
ACP FACILITY SERVICES INC	MBE	Hispanic American	Male
ACTEON INC.			
ACURA INC	DBE, MBE	Hispanic American	Male
ACUTRANS INC			Male
ADDED INCENTIVES, INC			
ADELANTE PC	Woman Owned (Self-Certified)		Female
ADGATORS COM LLC			

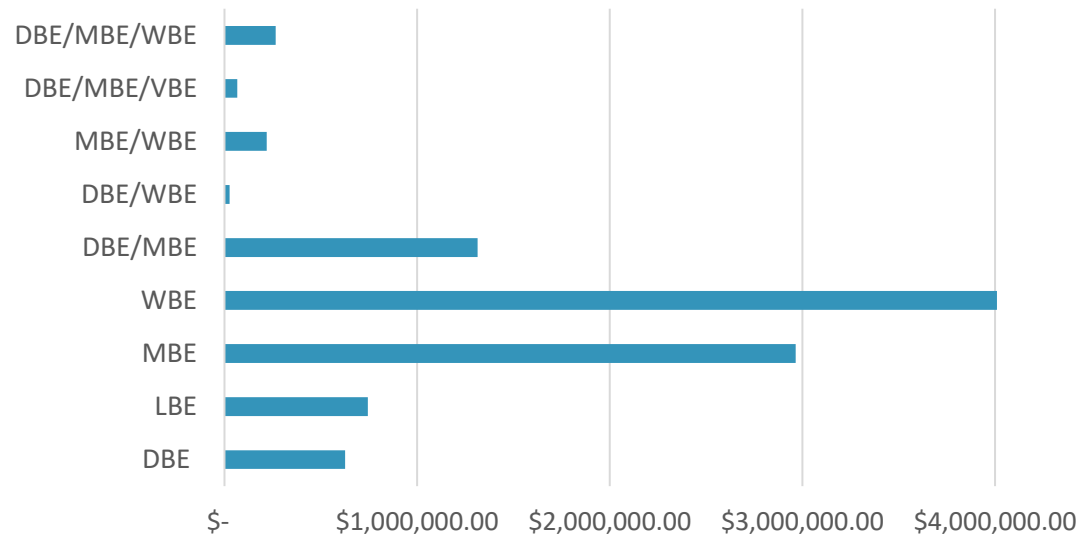
# FY2022 Data

## Overall Spend \$264,656,744



Type	Amount
Total Payments to Certified Firms	\$14,502,842
Total Payments to Self-Certified Firms	\$16,070,628
<b>Overall Spend to Certified &amp; Self-Certified Firms</b>	<b>\$30,573,470</b>

FY22 Spend with Certified Firms



# Procurement Sourcing

## Lake County Vendor Database



**Purchasing provides notice to minority, women, and veteran owned companies to participate in public procurements**



**7673 vendors registered to do business with Lake County**



**Data reflects an increase of 803 new vendors in 2023**

# Procurement Sourcing

## B2G Now Vendor Database



Access to 10 certification databases



Search capability based on commodity codes



Ability to focus search locally or expand nationally



Additional capacity for outreach for all public procurements

<a href="#">1974 DEVELOPMENT, INC.</a>	CHICAGO, IL
<a href="#">9TH FLOOR CONSULTING</a>	CHICAGO, IL
<a href="#">A &amp; I ELECTRICAL, INC.</a> DBA A & I ELECTRICAL	PERCY, IL
<a href="#">A &amp; K SPECIALTY CONTRACTORS, INC.</a>	MARION, IL
<a href="#">A.J. WRIGHT AND ASSOCIATES, LTD.</a>	CHICAGO, IL
<a href="#">A2 ENGINEERING SERVICES PROFESSIONAL CORPORATION</a>	WESTMONT, IL
<a href="#">AAA HOME EXPERTS</a>	CHICAGO, IL
<a href="#">ABITUA SEWER, WATER &amp; PLUMBING INC.</a> DBA ABITUA CORP.	LAKE IN THE HILLS, IL
<a href="#">AC BIM LLC</a>	CHICAGO, IL
<a href="#">AC DILLARD LLC</a> DBA AC DILLARD ELECTRIC	CHICAGO, IL
<a href="#">ACQUA CORPORATION</a>	LOMBARD, IL
<a href="#">ADAM'S TRADE &amp; SERVICES, INC.</a>	SCHAUMBURG, IL
<a href="#">ADVANCED DISPOSAL SERVICES ZION LANDFILL</a>	ZION, IL



# Next Steps

- **Build upon partnerships with assist agencies.**
- **Work toward data driven decisions through our supplier diversity software.**
- **Engage departments in future outreach events to provide notice of purchasing opportunities for departmental spend.**





**Questions**