



Facility Name	For Month of	Administrator
Winchester House	November-14	Harold Lutz

### Monthly Overview:

Regulatory:

Financial Performance:

## Caring Experience

Customer Satisfaction	Current %	Prior Yr %	Action Plan
Resident Survey	93%	75%	
Family Survey	89%	87%	
Employee Survey	57%	54%	
Employee Engagement	56%	N/A	

## Growth & Development

	This Month
Conversion Ratio	52.0%

## Regulatory Compliance

Open Timeline?	N
DPNA?	N
Self Report in Last 30 Days?	y
Complaint Investigated in Last 30 Days?	Y

Expected Date of Next Standard Survey:	7/15/14
--	---------

## Financial Performance

	Actual	Budget	Variance
MTD Revenue	\$ 1,086,754	\$ 1,150,566	\$ (63,813)
MTD Expense	\$ 1,339,426	\$ 1,452,760	\$ (113,334)
MTD Net	\$ (252,673)	\$ (302,194)	\$ 49,522
YTD Revenue	\$ 11,724,282	\$ 13,671,238	\$ (1,946,956)
YTD Expense	\$ 16,561,547	\$ 17,656,802	\$ (1,095,255)
YTD Net	\$ (4,837,265)	\$ (3,985,564)	\$ (851,701)

Occupancy Average	Actual %	Budget %	Over/Under Budgeted Census
Total Occupancy Average	77.2%	78.1%	-0.9%

Average Daily Census (Patient Days)	Current Month	Last Month	Prior Month
Medicare and Managed Care	20	16	17
Total Average Daily Census	173	168	163

