

JOHN M. HERSHEY, AIA, LEED AP

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PROFESSIONAL EXPERIENCE

LM CONSULTANTS / LM DEVELOPMENT PARTNERS / JMH ARCHITECTS, Vernon Hills, Illinois
2005 - Present

Partner & Principal Architect / Director of Development / President

- As Partner in LM Consultants continue to be integral in the business strategies that led the firm from 4.5 to 10 million in annual revenues from 2005 to 2007. Engineered the acquisition of a local construction company in 2007 for use of the name brand and craftsmanship on in-house projects.
- One of five Directors. Actively participate in all business aspects of the company and each division.
- In 2007/2008 initiated focus on capital reserve studies for condominium associations where budgets are minimally impacted by the financial markets and they have recurring needs for our varied services.
- As Principal Architect continue to lead project due diligence teams in high profile property condition assessments for client acquisitions throughout the United States. Assessments include descriptive reports with corrective recommendations for code violations and deficiencies; as well as, projected capital reserves. Chicago properties include 120 S. LaSalle, 221 N. LaSalle, 125 S. Wacker, 333 W. Wacker, and One and Two Prudential Plaza.
- Introduced staffing efficiencies that produced increased profit margins.
- Daily focus includes staff mentoring.
- As Director of Development responsible for site selection, financial analysis, contract negotiation, entitlements, and design. Responsible for coordination of professional services with in-house Architects, Engineers and Construction Managers.
- Successfully negotiated the RFP for the development of two Village owned parcels in Grayslake, IL and a Village owned TIF district consisting of eight acres in Winthrop Harbor, IL.
- As President of JMH Architects was responsible for selling the firm to LM Consultants and retaining all staff through the transition. Subsequently hired a Senior Architect to act as Managing Principal for the daily activities.
- Featured as one of Chicago's premier residential Architects in Dream Homes – Chicago, published in 2007.

JMH ARCHITECTS, INC., Mundelein, Illinois
2000 – 2004

Founder and President

- Provided complete architectural services from initial programming through post-construction review for commercial, office, food/entertainment, institutional, industrial, multi-family and single family residential project types.
- Projects included an 11,000 sq. ft. stand alone Japanese steak house, various retail projects, various single family new homes and renovations, and PUD mixed-use projects in multiple communities such as Libertyville, Mundelein and Grayslake.
- Responsible for marketing, sales, staff productivity, daily accounting, design, client interaction and construction observation.

TENG & ASSOCIATES, INC., Chicago, Illinois

Feb. – Nov. 2000

Project Manager / Senior Project Architect

- Responsible for all architectural phases on USPS and CDB projects.
- Projects included 15,000-17,000 USPS Processing and Distribution Centers, technical detailing and coordination of architectural design for a Crate and Barrel retail store in California and addition and renovation to a Forensic Mental Health Center including 44 patient rooms and associated functions.
- Responsible for coordination, scheduling and budget analysis of in-house Engineering disciplines located in the Chicago and other satellite offices.
- Interacted with clients and contractors on a daily basis.
- All design work under direct management exceeded projected profitability.

GOLDBERG DOWNEY ARCHITECTS INC., Lake Forest, Illinois

1992 – 2000

Associate (Promoted from Senior Project Architect in 1997)

- Responsible for full spectrum of services from schematic design through construction administration on residential and commercial projects.
- Projects included a 61 unit mid-rise condominium development, a 7300 sq. ft. restaurant/mixed use building and multiple residences from 4000 – 30,000 sq. ft.
- Responsible for sales, staff productivity, design, client interaction and construction observation.
- Project Manager for Goldberg Downey Construction on multiple design/build projects including a three million dollar estate.

PREVIOUS POSITIONS INCLUDED:

KAPLAN MANGURTEN ARCHITECTS, Deerfield, Illinois 1990 – 1992

- Responsible for schematic design through construction document phases on commercial and residential projects with an emphasis on site planning and retail stores including Walgreen, Sears and Blockbuster.

THE DRUCK CORPORATION, Rosemont, Illinois 1988 – 1990

- Responsible for general contracting including bidding, scheduling and management of staff carpentry crew. Also responsible for full spectrum of design/build services from schematic design through construction administration of single family residences and town homes.

EDUCATION

ILLINOIS INSTITUTE of TECHNOLOGY, Chicago

Bachelor of Architecture, May 1989

CONTINUING EDUCATION

- 2008 LEED New Construction
- 2008 Chicago Façade Critical Examination Ordinance
- 2008 OSHA 10 hour Certification
- 2006 Water Entry Prevention and Moisture Control in Buildings
- 2006 Zoning and Land Use
- 2006 Real Estate Development
- 2006 Snow Load Provisions in ASCE 7-05
- 2006 Design of Brick Veneer Systems
- 2005 Low Slope Roofing Systems
- 2005 Evaluation and Rehabilitation of Pavements
- 2003 IBC and 2003 International Residential Codes

SOFTWARE

- Proficient in Circle Developer ProForma
- Microsoft Word, Excel, Outlook and QuickBooks
- Formally trained on AutoCAD R12, familiar with versions through AutoCAD 2006

REGISTRATIONS/CERTIFICATIONS

- Licensed to practice Architecture in Florida, Illinois, New Jersey, Ohio, Texas and Wisconsin
- National Council of Architectural Registration Boards #51085
- Leadership in Energy and Environmental Design, Accredited Professional

MEMBERSHIPS/ORGANIZATIONS

- Affordable Housing Commission of Lake County, Pending
- College of Lake County Career Advisory Committee , 2008 - Present
- GLMV Chamber of Commerce Director, 2008 - Present
- GLMV Area Chamber of Commerce, 2000 - Present
- Habitat for Humanity, Lake County – Architectural Consultant, 1995 – Present
- American Institute of Architects – Chicago Chapter, 1992 - Present
- International Council of Shopping Centers, 2008
- Presenter for AIA “Working with an Architect” Series, 2004-2007
- Mundelein Mainstreet– President, 2001-2003
- Mundelein Mainstreet – Design Committee Co-Chairperson, 1997-2001
- Appearance Review Commission – Mundelein, Illinois, 1998-2000

PUBLICATIONS

- Dream Homes – Chicago, Published 2007
- Chamber of Commerce Monthly Newsletter Articles on Sustainable Technologies
- Various Newspaper Articles and Company generated Newsletters