



JANE HAYNES

REALTOR BROKER

PERSONAL PROFILE

Currently a full-time Realtor. A Waukegan resident since 1995. Two grown children who currently live in Chicago. Many years of volunteer work with the Gurnee D/56 School District and the Lake County CASA organization.

RECENT WORK EXPERIENCE

Realtor Broker

Baird & Warner, Libertyville (Century 21 Kreuser & Seiler) 2012
- Present

I work as a strategic partner with my clients. I listen to them, focus on meeting their needs, and advocate on their behalf to help them achieve their goals.

Working with Sellers

Research and analyze market data to determine a fair market value, provide a pricing strategy, calculate estimated costs, advise on curb appeal and other elements of the home to enhance marketability, list the home, implement marketing strategies, and manage the process from offer to closing.

Working with Buyers

Assist clients in determining what they need to do to be ready to purchase a home, educate them on the process, help them find the right home, provide a market and value analysis in preparing an offer, guide and advocate on their behalf from negotiating the terms of the purchase through the home inspection, appraisal, and to the closing table.

Lake County Board of Review, Alternate

2020 - Present

Alternate members of the Board hear testimony and/or review evidence submitted in written and in person appeals for real estate parcels that are claimed to be over-assessed or under-assessed. Our responsibility is to review the assessment and either deem it to be just or correct it as necessary.

Waukegan Planning & Zoning Commission

2023 - Present

Planning & Zoning is an advisory commission providing recommendations to City Council on zoning changes, UDO text amendments, variance, conditional use permits, plats, and right-of-way vacations. Petitioners present requests at monthly meetings and the commission forwards most final decisions to City Council.

CONTACT ME AT



SKILLS SUMMARY

- Client Care
- Communication Skills
- Home Value Market Analysis
- Current Computer Skills
- Reliable Team Player
- Excellent Research Skills

EDUCATION

Columbia College

Part-time, Film Studies
1980-1982

Illinois State University

Full-time, Mass Communications,
1975-1978