

KATHLEEN BAK

DETAILS

ADDRESS

[REDACTED]
[REDACTED]

PHONE

[REDACTED]

EMAIL

[REDACTED]

PROFILE

Licensed real estate managing broker and owner with 25 years of experience leading and managing real estate operations and business activities professionally. Has a track record of performing market assessment and providing exceptional service with expert knowledge of the real estate market. Valued for servant leadership, interpersonal communication, complex negotiations, and accountability.

EMPLOYMENT

Owner/Founder/CEO, Gates & Gables Company

Arlington Heights

Jan 2020 - Present

- Oversee a portfolio of real estate properties with responsibility for marketing and sales
- Direct real estate operations and business activities to produce the desired sales and customer service results
- Coordinate a variety of real estate transactions involving various phases of real estate from contract to closing
- Review and negotiate property leases and renewals
- Analyze the real estate market to identify and leverage investment opportunities regarding the acquisition and disposition of real estate properties
- Provide strategy development, portfolio analysis and realization of cost savings initiatives
- Supervise and mentor real estate professionals on strategies to gain trust and loyalty with customers

Board of Review - Alternate, Lake County

Waukegan

Aug 2020 - Present

- Analyze property data and comparables submitted by applicants as well as assessors' justifications for current assessments
- Critically evaluate and synthesize complex quantitative and qualitative information, utilizing data analysis tools and techniques to determine the validity of each appeal
- Conduct objective reviews of property tax appeals from homeowners or their legal representation
- Participate in collaborative deliberation with other alternate board members to reach fair and equitable decisions on each appeal
- Stay up to date on current procedures by reviewing policy changes and attend all required training

REFERENCES

Laura Morgan | Owner/Founder from Morgan HR, Inc

[REDACTED]

Michael Phillips | Executive, Board Member & Advisor from Kellogg Executive VSEC, LLC, Chicago, IL

[REDACTED]