



Community Solar

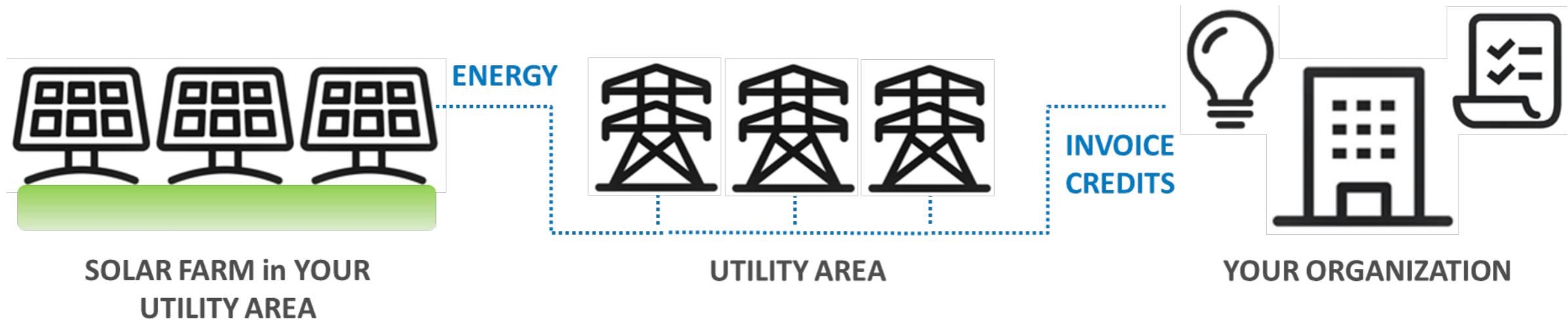
What Is It & Who Is Eligible To Participate?

Community Solar

- 1) What is Community Solar?
- 2) What are the Benefits of Participating?
- 3) What States Have Programs?
- 4) Who is Eligible to Participate?
- 5) Example Proposal
- 6) Case Studies

Community Solar: What Is It?

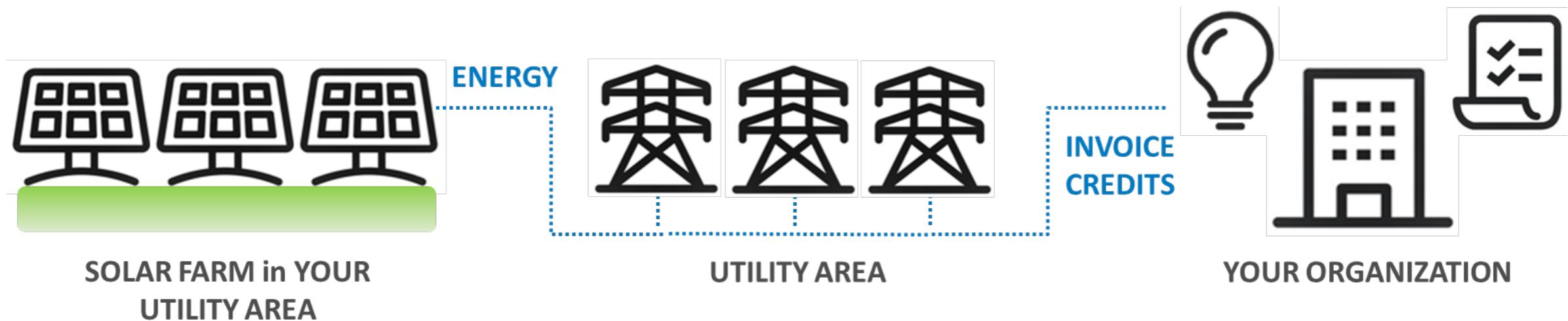
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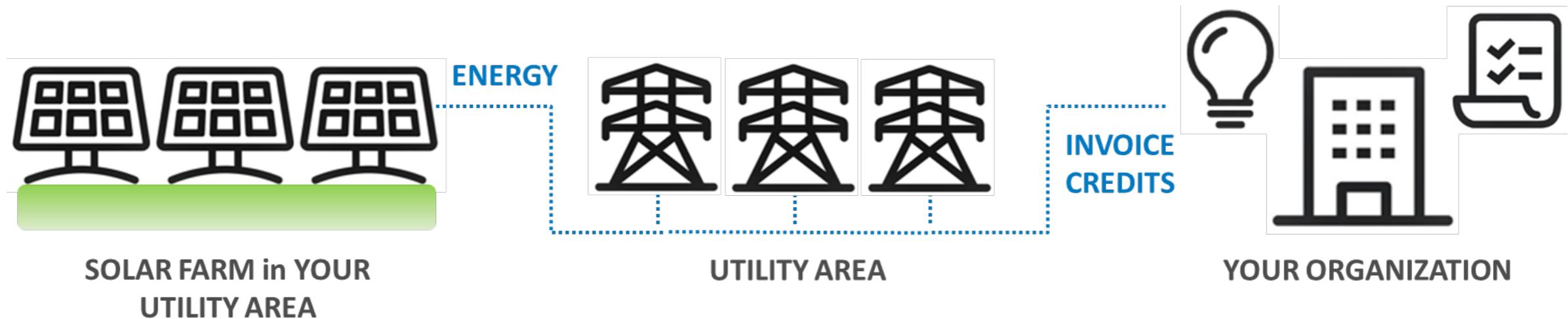
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- 3) You receive **~10% of the utility bill credit** for participating in CS, **reducing your total energy spend**. The CS provider is funded for the development through your payments into the program as well as payments from the utility.

Benefits of Community Solar

Benefits of participating in Community Solar:

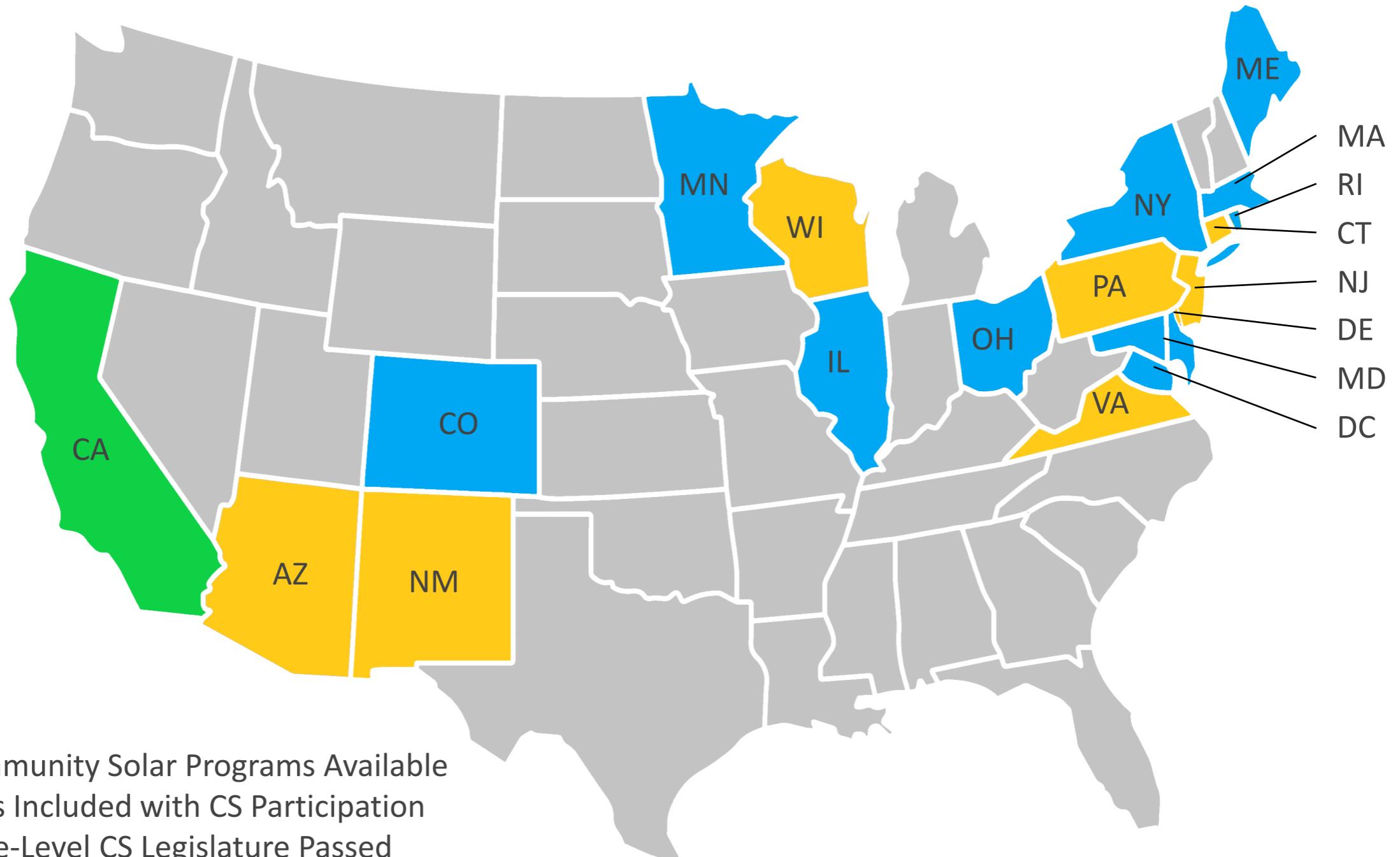
- **Cost savings** – guaranteed savings up to 10%* of your monthly utility invoice
- **Low Risk** – \$0 investment required and no solar installation on your property
- **Support renewable energy** generation within the community
- **Immediate impact** if your accounts qualify and there is available capacity
- **Zero disruption** to your existing third-party electricity supply agreement
- **RECs included in CA** – California's program provides associated RECs for participating, making a portion of your electricity usage carbon neutral



**Guaranteed Savings percentage will depend on the state, utility, customer type, and customer size. For example, MA Municipal customers receive a \$0.04/kWh higher incentive compared to private customers.*

Community Solar State by State

Over 20 states and DC have active Community Solar programs or Community Solar-enabling legislation passed.



- Community Solar Programs Available
- REC Inclusion with CS Participation
- State-Level CS Legislation Passed

Community Solar Eligibility

Almost all electric accounts are eligible to participate – it just depends on the account's rate code and kW demand.

Eligibility Requirements:

- The state and utility must have an **active program and open capacity**.
- The signing entity must **pass a credit check**.
- **Specific electric rate codes qualify** in each state and utility.
- The account's **kW demand (size)** will determine if it is eligible to become an **“anchor” account**.
- Most state CS programs prioritize **Residential** accounts and **Low- and Middle-Income** accounts by **giving a higher bill credit**.



Bill Credit Example

This is an example of how community solar credits show up on your bill.

Separate invoice from Developer will need to be paid.

Finding your Net Credits on your National Grid invoice

AMPION RENEWABLE ENERGY

nationalgrid

Customer Name Address City, Zip	BILLING PERIOD Aug 5, 2021 to Sep 7, 2021
ACCOUNT NUMBER #1054321	PLEASE PAY BY Oct 1, 2021

ACCOUNT BALANCE

Previous Balance	89.06
Payment Received	THANK YOU - 89.06
Current Charges	+ 78.28
Amount Due ►	\$ 78.28

SUMMARY OF CURRENT CHARGES

	DELIVERY SERVICES	SUPPLY SERVICES	OTHER CHARGES/ADJUSTMENTS	TOTAL
Total Current Charges	55.93	44.07	-21.72	78.28

Other Charges/Adjustments

Transfer Credit/Charges	-21.72
Total Other Charges/Adjustments	-\$21.72

AMPION RENEWABLE ENERGY

**Customer Name
Address
City, Zip**

Statement # 2020RE1054321 Date: October 1, 2021

BENEFIT SUMMARY

Your community solar subscription is attached to a Net Credited solar farm, that means you pay for your subscription through your Electric Bill.

The benefits of your subscription are detailed below.

This month you saved **\$21.72**

THIS IS NOT A BILL. NO PAYMENT IS NECESSARY.

Net Credit Benefits These charges are paid through your utility bill. They will not be included in the amount due of your invoice and are reported below as savings.

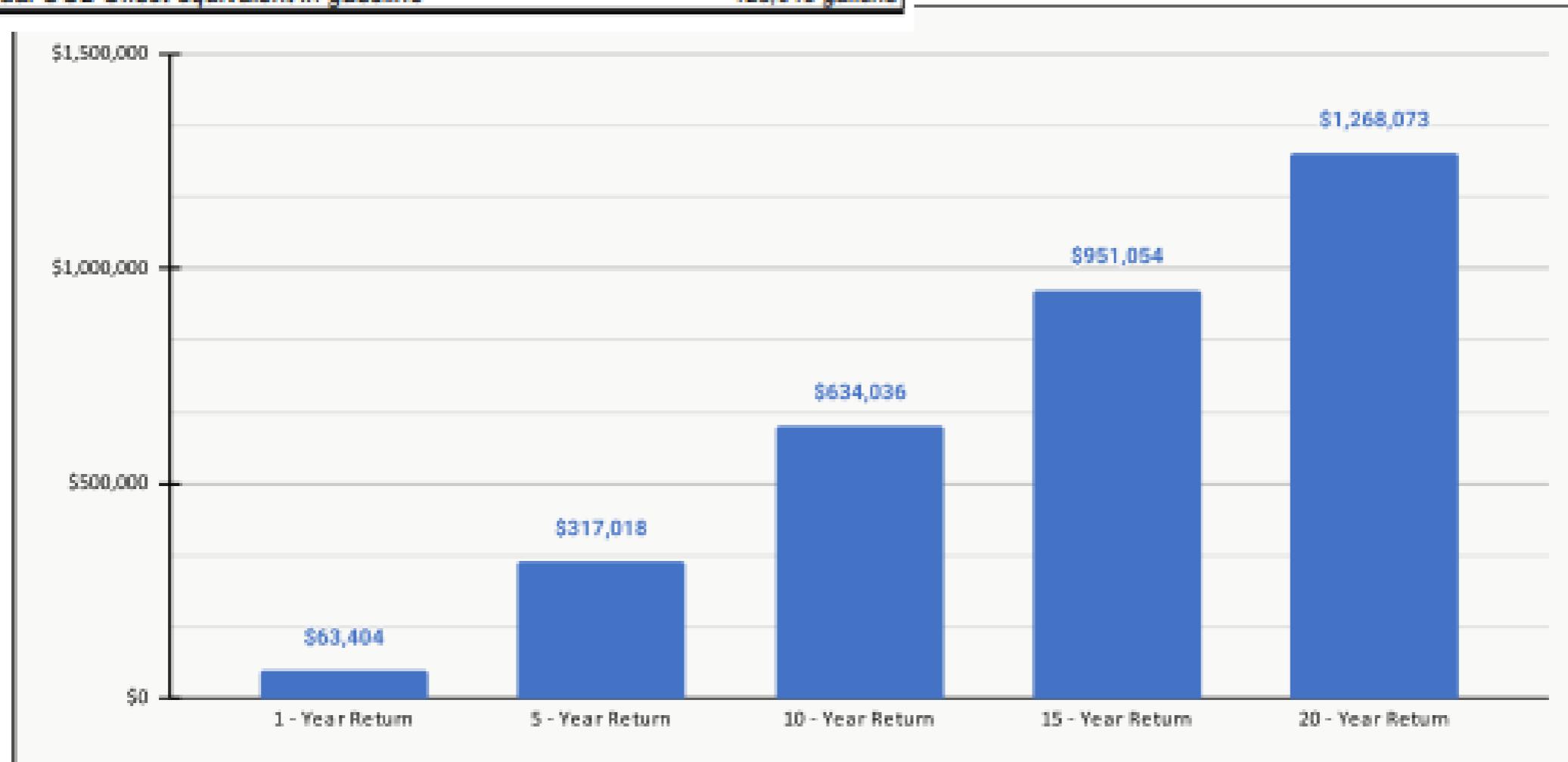
Utility Account	Solar Farm	Production Period	Description	Savings
#1054321 Service Address	Gallinaro 3	06.23.2021 - 07.23.2021	1,735 kWh and \$21.72 bill credits allocated @ 10% discount	\$21.72
Total Solar Benefits				\$21.72

Community Solar Example Proposal

Community Solar Savings Report for:

Eligible Annual Electric Usage (kWh)	6,288,108
Estimated Annual Savings	\$63,404
Cost/Investment	\$0
1 - Year Return	\$63,404
5 - Year Return	\$317,018
10 - Year Return	\$634,036
15 - Year Return	\$951,054
20 - Year Return	\$1,268,073
est. annual CO2 Offset equivalent in gasoline*	
423,049 gallons	

- **Contract term:** 5-years, plus (2) 5-year renewal options
- **Termination:** 60/90/120 day out
- **Discount:** 10% off utility bill
- **Credits will start:** within 3 months
- **Investment:** \$0



Thank You!

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