



<i>Managing. Consulting. Caring.</i> Winchester House	For Month of	Administrator
	January-13	Rick Curtis

Monthly Overview:

Regulatory:

On January 2nd, we cleared the Life Safety Code portion of the Annual Survey, which put us into compliance as of November 30, 2012. Currently, there are no outstanding regulatory issues.

Financial Performance:

We continue to build the census numbers in the building. Our conversion ration for the month of January is at 76% - the highest it has been since we have managed to building. With census averaging 162 for the month, we have a ways to go to hit our target of 178. What has helped our revenue numbers is that the acuity level of Medicare residents was higher than usual. with our RU % at 52% and overall RU/RV at 76% of all Medicare.

Caring Experience

Customer Satisfaction			
	Current %	Prior Yr %	Action Plan
Resident Survey	75%	77%	The QI Committee has been formed and they are working on determining the focus area with subsequent action plan. This will be done by February 25th.
Family Survey	87%	91%	The QI Committee has been formed and they are working on determining the focus area with subsequent action plan. This will be done by February 25th.
Employee Survey	54%	65%	The QI Committee has been formed and they are working on determining the focus area with subsequent action plan. This will be done by February 25th.

Growth & Development

	This Month
Conversion Ratio	76.0%

Regulatory Compliance

Open Timeline?	N
DPNA?	N
Self Report in Last 30 Days?	Y
Complaint Investigated in Last 30 Days?	N

Expected Date of Next Standard Survey: 9/1/13

Financial Performance

	Actual	Budget	Variance
MTD Revenue	\$ 988,593	\$ 1,117,264	\$ (128,671)
MTD Expense	\$ 1,185,707	\$ 1,457,853	\$ (272,146)
MTD Net	\$ (197,114)	\$ (340,589)	\$ 143,475
YTD Revenue	\$ 1,962,946	\$ 2,233,848	\$ (270,902)
YTD Expense	\$ 2,477,402	\$ 2,915,692	\$ (438,290)
YTD Net	\$ (514,456)	\$ (681,844)	\$ 167,388

Occupancy Average	Actual %	Budget %	Over/Under Budgeted Census
Total Occupancy Average	72.8%	79.5%	-6.7%

Average Daily Census (Patient Days)	Current Month	Last Month	Prior Month
Medicare and Managed Care	18	18	21
Total Average Daily Census	163	165	173

