

Douglas J. Ower

- *Over 40 years' experience in commercial HVAC sales including application engineering, product evaluation, account management, and negotiation (now retired)*
- *Strong technical and problem solving skills*
- *Third-generation Zion resident with lifelong interest in volunteering & civic engagement*

PROFESSIONAL EXPERIENCE (RETIRED)

Commercial HVAC Sales Specialist, GW Berkheimer, Lombard, IL (8 years)

- Commercial Specialist for all of GW Berkheimer's Illinois branches
- Responsible for new construction projects for Magic Park multi-family units, Mitsubishi variable refrigerant flow systems, and Reznor Applied Product equipment

Commercial HVAC Manager, Mid-Way Supply, Inc., Zion, IL (25 years)

- Handled key customer accounts directly
- Hired, trained, and supervised commercial team members
- Managed commercial inventory/purchasing
- Consistently generated the highest sales volume in the commercial department

HVAC Sales/Application Engineer, Mid-Way Supply, Inc., Zion, IL (8 years)

- Designed and sold temperature control systems that optimized energy and load management
- Designed and sold solar heating systems to save on homeowner energy costs

CURRENT VOLUNTEER EXPERIENCE

Sierra Club - Woods and Wetlands Group, Lake County, IL (15+ years)

- Chair of Woods and Wetlands Group, Group Rep to Sierra Club Illinois Chapter Executive Committee

PREVIOUS VOLUNTEER EXPERIENCE

Youth Soccer Coach - Gurnee and Zion (13 years)

Zion Nuclear Power Station decommissioning (8 years)

- Zion Community Advisory Panel member

Memorial United Methodist Church, Zion, IL (5+ years)

- Church Council Chair, Finance Committee Chair, Board of Trustees Chair

Refrigeration and Air Conditioning at College of Lake County, Grayslake, IL (3 years)

- Advisory committee member

Engineering Alumni Association, University of Wisconsin-Parkside, Kenosha, WI (4 years)

- Board member, responsible for student engineering design contests

EDUCATION

Certification in Entrepreneurial Studies, University of Illinois at Chicago, 2004

B.S., Applied Science, University of Wisconsin-Parkside, Kenosha, WI

A.A., College of Lake County, Grayslake, IL