

LAKE COUNTY SELECTED ECONOMIC INDICATORS - FY2019 MONTHLY

| Selected Property Tax Fund Revenues | | | <u>Expected</u> | <u>Actual</u> | |
|--|--|--------|---------------------------|-----------------------------|------------------------|
| Sales Taxes Total | | Jan-19 | 2,124,506 | 2,063,180 | -2.9% |
| 1/4% Sales Tax: SEASONALLY ADJUSTED | | Jan-19 | 1,821,157 | 1,755,979 | -3.6% |
| 1% Sales Tax: SEASONALLY ADJUSTED | | Jan-19 | 303,349 | 307,201 | 1.3% |
| Income Tax SEASONALLY ADJUSTED | | Mar-19 | 812,310 | 792,976 | -2.4% |
| Personal Property Replacement Tax ADJUSTED | | Mar-19 | 720,147 | 760,221 | 5.6% |
| Use Tax SEASONALLY ADJUSTED | | Jan-19 | 151,809 | 172,201 | 13.4% |
| Building Permits | | Mar-19 | 128,720 | 131,447 | 2.1% |
| Traffic Citations | | Mar-19 | 105,336 | 90,765 | -13.8% |
| Interest Income (101-220) | | Mar-19 | 282,777 | 438,103 | 54.9% |
| | | | <u>Expected</u> | <u>Actual</u> | |
| Recorder Fees | | Mar-19 | 292,785 | 535,334 | 82.8% |
| Total Selected Property Tax Fund Revenues | | | 4,618,390 | 4,984,227 | 7.9% |
| Selected Non Property Tax Fund Revenues | | | <u>Expected</u> | <u>Actual</u> | |
| 1/4% Sales Tax for Trans SEASONALLY ADJUSTED | | Jan-19 | 2,356,234 | 2,163,459 | -8.2% |
| Motor Fuel Tax SEASONALLY ADJUSTED | | Mar-19 | 639,187 | 686,772 | 7.4% |
| Other | | | <u>Expected</u> | <u>Actual</u> | |
| Salaries Over (+) Under (-) Budget (Funds 101-220) | | Mar-19 | 12,371,746 | 11,764,583 | -4.9% |
| Overtime (Funds 101-220) | | Mar-19 | 243,607 | 420,164 | 72.5% |
| Utility Costs (Funds 101-220) | | Mar-19 | 396,214 | 355,644 | -10.2% |
| Motor Fuel Costs | | Mar-19 | 148,614 | 116,984 | -21.3% |
| Other | | | <u>Prior Month</u> | <u>Current month</u> | |
| Gasoline (Average price per gallon) | | Mar-19 | 1.820 | 2.011 | 10.5% |
| Labor and Employment | | | | | |
| Unemployment Rate | | | <u>Prior Month</u> | <u>Current month</u> | <u>% change</u> |
| Lake County | | Feb-19 | 6.3% | 4.7% | -25.4% |
| Illinois | | Feb-19 | 5.2% | 4.7% | -9.6% |
| Labor Force Data - NOT seasonally adjusted | | | | | |
| Lake County Labor Force Estimates | | Feb-19 | 376,731 | 378,424 | 0.4% |
| Illinois Labor Force Estimates | | Feb-19 | 6,430,100 | 6,453,800 | 0.4% |
| Economic Data | | | <u>Prior Month</u> | <u>Current month</u> | <u>% change</u> |
| Consumer Price Index - CPI-U | | Mar-19 | 252.776 | 254.202 | 0.6% |
| Interest Rate - Effective Federal Funds Rate | | Mar-19 | 2.40% | 2.41% | 0.4% |
| Dow Jones Industrial Average | | Mar-19 | 25,916.00 | 26,452.66 | 2.1% |

LAKE COUNTY SELECTED ECONOMIC INDICATORS - FY2019 YEAR TO DATE

| | As of | YTD | FY19 Budget | Variance |
|--|--------|--------------------------|----------------------------|----------------------------------|
| <u>Selected Property Tax Fund Revenues</u> | | <u>Budget</u> | <u>Actual</u> | |
| Sales Taxes Total | Jan-19 | 5,107,627 | 5,101,100 | 31,050,000 -6,527 -0.1% |
| 1/4% Sales Tax: SEASONALLY ADJUSTED | Jan-19 | 4,416,460 | 4,356,948 | 26,250,000 -59,512 -1.3% |
| 1% Sales Tax: SEASONALLY ADJUSTED | Jan-19 | 691,167 | 744,152 | 4,800,000 52,985 7.7% |
| Income Tax SEASONALLY ADJUSTED | Mar-19 | 2,966,630 | 2,788,098 | 8,200,000 -178,532 -6.0% |
| Personal Property Replacement Tax ADJUSTED | Mar-19 | 1,443,565 | 1,300,750 | 3,200,000 -142,815 -9.9% |
| Use Tax SEASONALLY ADJUSTED | Jan-19 | 406,989 | 469,054 | 2,200,000 62,065 15.2% |
| Building Permits | Mar-19 | 386,767 | 384,922 | 1,544,500 -1,845 -0.5% |
| Traffic Citations | Mar-19 | 393,389 | 345,775 | 1,200,000 -47,614 -12.1% |
| Interest Income (101-220) | Mar-19 | 1,131,110 | 1,226,650 | 3,393,329 95,541 8.4% |
| Recorder Fees | Mar-19 | 834,942 | 921,179 | 3,380,000 86,237 10.3% |
| <u>Total Selected Property Tax Fund Revenues</u> | | 12,671,019 | 12,537,528 | 54,167,829 -133,490 -1.1% |
| <u>Selected Non Property Tax Fund Revenues</u> | | <u>Expected</u> | <u>Actual</u> | |
| 1/4% Sales Tax for Trans SEASONALLY ADJUSTED | Jan-19 | 5,592,621 | 5,217,354 | 32,900,000 -375,267 -6.7% |
| Motor Fuel Tax SEASONALLY ADJUSTED | Mar-19 | 2,777,071 | 2,984,606 | 10,032,214 207,535 7.5% |
| <u>Other</u> | | <u>Expected</u> | <u>Actual</u> | |
| Budget to Actual Salaries / Wages (Funds 101-220) | Mar-19 | 49,486,984 | 48,201,013 | 160,832,699 -1,285,971 -2.6% |
| Overtime (Funds 101-220) | Mar-19 | 1,301,727 | 2,198,054 | 3,887,226 896,327 68.9% |
| Utility Costs Funds (101-220) | Mar-19 | 898,740 | 738,197 | 3,436,699 -160,543 -17.9% |
| Motor Fuel budgeted vs. spent | Mar-19 | 453,551 | 459,217 | 1,798,654 5,666 1.2% |
| Gasoline (Average price per gallon) | Mar-19 | 2.130 | 1.880 | -11.7% |
| <u>Labor and Employment</u> | | | | |
| Unemployment Rate | | <u>Prior Year</u> | <u>Current Year</u> | % change |
| Lake County | Feb-19 | 5.2% | 5.7% | 9.6% |
| Illinois (seasonally adjusted) | Feb-19 | 4.9% | 4.7% | -4.1% |
| <u>Labor Force Data - NOT seasonally adjusted</u> | | | | % change |
| Lake County Labor Force Estimates | Feb-19 | 378,401 | 378,066 | -0.1% |
| Illinois Labor Force Estimates | Feb-19 | 6,477,500 | 6,453,800 | -0.4% |
| <u>Economic Data</u> | | <u>Prior Year</u> | <u>Current Year</u> | % change |
| Consumer Price Index - CPI-U | Mar-19 | 249.554 | 254.202 | 1.9% |
| Interest Rate - Federal Funds Rate | Mar-19 | 1.51% | 2.41% | 59.6% |
| Dow Jones Industrial Average | Mar-19 | 24,103 | 26,452.66 | 9.7% |