

CAIQING JIN (KELLY)

Work Authorization: Permanent Resident

Real Estate Experience

Kale Realty, Chicago, IL

2025 - Current

IL Real Estate Broker

- Manage residential buyer and seller transactions with a current combined closed and pending sales volume of \$4.6M.
- Advise clients on pricing, negotiation strategy, and market positioning across diverse Chicagoland neighborhoods.
- Coordinate end-to-end transaction processes, including property tours, contract preparation, inspection negotiations, and closing logistics.
- Leverage data-driven market analysis to support client decision-making and maximize transaction outcomes.

YOUYOU Home LLC, Multi-State Portfolio, Houston, Austin, Dallas, Atlanta

2015 – Current

Rental Property Owner & Manager

- Self-manage a multi-city rental portfolio across Texas and Georgia, including tenant screening, leasing, maintenance oversight, and financial performance tracking.
- Develop and implement operational systems to reduce vacancy rates, control expenses, and maintain long-term asset value.
- Conduct market rent analysis and capital improvement planning to optimize property ROI.
- Maintain compliance with local landlord-tenant regulations across multiple jurisdictions.

Property Tax Protest Participant — Multi-County 6 Counties Annually

2016 - Current

- Prepare and present annual property tax protests across Harris County, Williamson County, Denton County, Gwinnett County, Midland County, and Lake County.
- Analyze assessed values, comparable sales, and income approaches to support valuation reduction arguments.
- Advocate for fair assessments to reduce operating expenses and improve property cash flow.

Work Experience

TRINSEO (NYSE: TSE), Midland, MI

2019 – 2026

Data Scientist – FP&A

Designed and delivered 50+ enterprise BI dashboards (Power BI, Tableau) to support data-driven decision-making across Finance, Procurement, and Supply Chain functions, utilizing SQL-based analytics and reporting automation.

- Built financial and business machine learning models using Python (Prophet, Pandas, NumPy) and cloud platforms (AWS, Azure), improving customer sales forecasting and strengthen FP&A forecasting accuracy.
- Developed predictive analytics capabilities that transformed large datasets into actionable business insights, enabling more informed planning and executions across cross-functional teams.
- Mentored junior analysts and provided technical leadership to key stakeholders, training and supporting 200+ users on dashboard and reporting across 15+ countries, driving adoption and boosting reporting effectiveness.

GENERAL MOTORS (NYSE: GM), Grand Blanc, MI

2017 – 2018

Statistical Modeler – Enterprise Data Analytics

Developed Tableau and Power BI dashboards for tailored national sales initiatives. Strengthened sales strategy development and enhanced visibility into market and customer performance patterns.

Developed Tableau/ Power BI dashboards tailored for the GM national sales team, managed over 500 users, improved promotion directed sales by 35%.

- Enabled data-informed decision-making for 500+ users, empowering 35% increase in promotion-driven sales performance.
- Utilized SQL and Python to analyze large-scale datasets and automate reporting processes, generating customer behavior insights, seasonal sales trends, and key account opportunities.

N.F. SMITH & ASSOCIATES, Houston, TX

2014 – 2017

Financial Cost Saving Strategy Manager

Led business data analysis reporting team (10 persons base in India).

- Build the global material cost database and pricing models, increased gross profit margin by 30%.

Education

Master of Science (MS), Economics - Financial Econometrics, Texas A&M University, College Station, TX
Econ MS Graduate Scholarship

Bachelor of Science (BS), Finance, Southwest University of Finance and Economics, Chengdu, China
Outstanding Graduate Award

Technical Skills (Tools & Technologies)

Programming & Querying	Python (Pandas, NumPy, Prophet) SQL R SAS Advanced Excel (Power Query)
BI & Visualization Tools	Power BI Tableau
Cloud & Data Platforms	Azure AWS Google Cloud Microsoft Data Lake Dataflow
Enterprise Systems	SAP S/4 HANA SAP R/3 SAP Business Warehouse

Certification

Microsoft Power BI Data Analyst Associate
SAS Advanced Programmer Professional Certificate
APICS Certified in Planning and Inventory Management (CPIM)

Volunteer Work

Chinese Teacher, Midland Chinese School, Midland, MI	2022-2024
Math Teacher (Pre-Algebra Grade 5), Fenghua Chinese School, Lake Zurich, IL	2025-2026