



Agency Name Lake County Sheriff

Product Description	2022 Price Per Each	Agency Quantity Needed	A-La-Carte Total	T7 Cert Total	Notes
T7 Annual Bundle	N/A	150	N/A	\$ 108,000	
TASER 7 Energy Weapon	\$ 1,810.00	150	\$ 271,500	Included	
Rechargeable Battery Pack	\$ 90.56	180	\$ 16,301	Included	Extra battery per 5 T7 Bundles
Six Bay Dock and Core	\$ 1,510.45	2	\$ 3,021	Included	One per 100 Bundles
Holster	\$ 84.24	150	\$ 12,636	Included	
T7 Evidence.com (Annual)	\$ 60.00	150	\$ 9,000	Included	
TASER 7 Energy Weapon Warranty, 4-Year	\$ 315.84	150	\$ 47,376	Included	
Battery Pack Warranty, 4-Year	\$ 21.12	180	\$ 3,802	Included	
Six Bay Dock Warranty, 4-Year	\$ 315.84	2	\$ 632	Included	
Field Use Cartridge (5 Year Total)	\$ 38.95	900	\$ 35,055	Included	Cert Package includes 6 Carts per Handle - Two in CEW, 4 spares. Shipped Year 1
Field Use Cartridge Replacement Program (Annual)	\$ 30.00	150	\$ 4,500	Included	Unlimited Duty Cartridges
Training Use Live Cartridges (Annual)	\$ 38.95	600	\$ 23,370	Included	Axon Recommends 2 Live Carts Per Angle, shipped annually in Cert Packages
Training Use HALT Cartridges (Bi-Annual)	\$ 38.95	600	\$ 23,370	Included	Axon Recommends 2 HALT Carts Per Angle, shipped Years 1 and 3 in Cert Packages
Inert Cartridges (5 Year Total)	\$ 50.23	100	\$ 5,023	Included	2 Inert Carts Per User, Max 100. Shipped Year 1
HALT (Hook and Loop Training) Suit	\$ 789.75	3	\$ 2,369	Included	One per 40 Bundles Max 4
Target & Frame - Conductive/Ruggedized	\$ 236.93	2	\$ 474	Included	One per 75 Bundles, Max 10
Master Instructor Course Voucher (Annual)	\$ 1,495.00	1	\$ 1,495	Included	One Provided if Plan quantity > 50; Additional Per 1,000 Plans
Instructor Course Voucher (Annual)	\$ 375.00	2	\$ 750	Included	One Provided if Plan quantity > 50; Additional Per 100 Plans
Axon VR Headset	\$ 1,800.00	0	\$ -	\$ -	One Per 25 Seats, Max 25
Axon VR Sensor Kit	\$ 2,743.80	0	\$ -	\$ -	One Per 75 Seats, Max 10
Full VR Training Enterprise Program (Annual)	\$ 42,000.00	0	\$ -	\$ -	Automatically calculates VR Enterprise pricing by agency size
CEW Professional Services/Training/Onboarding Assistance	\$ 17,000.00	1	\$ 17,000	\$ 17,000	For purchases >150 handles. A 2 day product specific course is included with this service for up to 10 attendees.
VR Professional Services/Onboarding Assistance	\$ 2,000.00	0	\$ -	\$ -	
T7 Cert Add-On Plan PUPM (Monthly)	\$ 17.50	0	N/A	\$ -	Enter number of additional users per handle if handle to user ratio is not 1:1 (T7 Cert Plan ONLY)
T7 Cert + VR Add-On Plan PUPM (Monthly)	\$ 35.00	0	N/A	N/A	Enter number of additional users per handle if handle to user ratio is not 1:1 (T7 Cert w/ VR ONLY)
<i>Additional Six Bay Dock</i>	\$ 1,510.45	2	\$ 3,021	\$ 3,021	
<i>Additional Six Bay Dock Warranty</i>	\$ 315.84	2	\$ 632	\$ 632	
<i>Additional Single Bay Dock</i>	\$ 659.45	0	\$ -	\$ -	
<i>Additional Single Bay Dock Warranty</i>	\$ 138.72	0	\$ -	\$ -	
<i>Additional Battery Pack</i>	\$ 90.56	0	\$ -	\$ -	
<i>Additional Battery Pack Warranty</i>	\$ 21.12	0	\$ -	\$ -	
<i>Additional Cartridges (Live or HALT)</i>	\$ 38.95	0	\$ -	\$ -	
<i>Additional Cartridges (Inert)</i>	\$ 50.23	0	\$ -	\$ -	
<i>Additional HALT Suit</i>	\$ 789.75	0	\$ -	\$ -	
<i>Additional Conductive Target</i>	\$ 157.95	0	\$ -	\$ -	
<i>Additional Target Frame</i>	\$ 78.98	0	\$ -	\$ -	
<i>T7 Training Handle, Blue Rubber</i>	\$ 63.18	0	\$ -	\$ -	
<i>Additional VR Headset</i>	\$ 1,800.00	0	\$ -	\$ -	
<i>Additional VR Sensor Kit</i>	\$ 2,743.80	0	\$ -	\$ -	
Trade in Value	\$ -				

	Full Deploy A-La-Carte	Full Deploy T7 Cert
Year 1	\$ 481,326	\$ 128,653
Year 2	\$ 40,680	\$ 108,000
Year 3	\$ 67,584	\$ 108,000
Year 4	\$ 43,999	\$ 108,000
Year 5	\$ 45,759	\$ 108,000
Total 5 Year Agency Spend - Starting in 2022	\$ 679,347	\$ 560,653